

## 10<sup>th</sup> ESA Investment Forum 2019

ESA/ESOC, Robert-Bosch-Str. 5, 64293 Darmstadt

30<sup>th</sup> January 2019

09:00 - 10:00	Registration of participating Start-ups and Coaches & Welcome by Organiser (ESA Space Solutions & HTGF)	on invitation
10:00 - 13:00	Pitch Training Session	
13:00 - 14:00	<b>Lunch Break &amp; Guided Tour to ESOC Mission Control Rooms for participating Start-ups</b> (organised by cesah)	
14:00 - 17:00	Pitch Training Session	
18:00 - 20:00	<b>Evening Reception &amp; Dinner</b>	

31<sup>st</sup> January 2019

09:00 – 09:30	Registration of Participants	public, on registration
09:30 - 10:00	<b>Opening of 10th ESA Investment Forum 2019</b> <ul style="list-style-type: none"> <li>Welcome by the Host, Dr. Rolf Densing, ESA Director of Operations and Head of ESOC</li> <li>Welcome by Frank Salzgeber, Head of ESA Technology Transfer and Business Incubation Office</li> <li>Welcome by Christian Ziach, Investment Manager at High-Tech Gründerfonds Management GmbH</li> <li>Greetings by Institutional and Public Partners</li> </ul>	
10:00 - 11:00	<b>Podium Discussion “Entrepreneurship in Space - Why does Germany need a 1 B€ Space Fund?”</b> Moderation: Frank Salzgeber, Head of ESA Technology Transfer and Business Incubation Office Podium: participating Investors, Business Angel Networks and Start-ups	
11:00 - 12:00	<b>Podium Discussion “Investment in Space – What are investors currently looking for?”</b> Moderation: Christian Ziach, Investment Manager at High-Tech Gründerfonds Management GmbH Podium: participating Investors and Business Angel Networks	
12:00 - 13:00	<b>Lunch Break</b>	
13:00 - 14:30	<b>Pitches of 7 Start-Ups (5 minutes presentation + 7 minutes questions &amp; answers)</b> Investor Panel	on invitation
14:30 - 15:00	<b>Coffee Break &amp; Match Making</b>	
15:00 - 16:30	<b>Pitches of 7 Start-Ups (5 minutes presentation + 7 minutes questions &amp; answers)</b> Investor Panel	
16:30- 17:00	<b>Coffee Break &amp; Match Making</b>	
17:00 - 18:00	<b>Space Investment in Germany</b> (Workshop moderated by Christian Ziach) <ul style="list-style-type: none"> <li>Best Practise Examples from Europe and the US</li> <li>Round Table Discussion amongst German Investors on necessary improvements, Regulatory Requirements, Agencies as Anchor Customers, involvement of start-ups in invitations to tender, etc.</li> <li>Conclusion and Way Forward</li> </ul>	